

Exam : IBM 000-600

Title : System z Solution Sales V4

Version : Demo

Important Note, Please Read Carefully

Other examsoon products

[All examsoon IT Exam Products](#)

Our products of Offline Testing Engine

Use the offline Testing engine product to practice the questions in an exam environment.

Build a foundation of knowledge which will be useful also after passing the exam.

[examsoon Testing Engine](#)

Guarantee

Examsoon provides the most competitive quality of all exams for the customers, we guarantee your success at the first attempt with only our Certification Question&Answers, if you do not pass the exam at the first time, we will not only arrange FULL REFUND for you, but also provide you another exam of your claim, ABSOLUTELY FREE!.

Features

1. Comprehensive questions with complete details
2. Instant Downloadable in PDF form.
3. Verified Answers Researched by Industry Experts
4. Questions accompanied by exhibits
5. Drag and Drop questions as experienced in the Actual Exams.
6. These questions and answers are backed by our GUARANTEE.
7. Questions updated on regular basis.
8. Like actual certification exams our product is in multiple-choice questions (MCQs).

1. The Solution edition for Data Warehousing includes which of the following components?
- A. Foundational z/OS and DB2 for z/OS software to deploy a warehousing database on z/OS
 - B. DB2 for Linux on System z with Partitioning feature
 - C. Information Management software and OPTIM Data Privacy Solution
 - D. A pre-defined hardware configuration of 2 general processors and 2 zIIPs with 16 GByte of memory for LPAR definition

Answer: A

2. When discussing the flexibility of System z family of servers with a prospective customer, which of the following is a key aspect?
- A. Binary compatibility between servers
 - B. Hot pluggable processor and memory boards
 - C. Consistent CoD features with entire family
 - D. Ability to interchange features between systems

Answer: A

3. A prospective manufacturing customer with an existing complex environment is requesting a proposal for a TSM data management solution. What should be the first step taken to validate the customer's project?
- A. Perform a TSM benchmark
 - B. Verify funding
 - C. Contact the IBM Software Sales Professional
 - D. Survey customer's current environment

Answer: C

4. A customer has a defined policy of deploying new applications on distributed platforms. The customer feels these platforms are "good enough" and less costly than their mainframe. A new, WebSphere-based, mission-critical core application is under development and the customer has asked for price quotes on the infrastructure for its deployment.

Which of the following meets these needs?

- A. System z Solution Edition for WebSphere

- B. System z Solution Edition for DB2 and System z Solution Edition for WebSphere
- C. System z Solution Edition for Cloud Computing and System z Solution Edition for Application Development
- D. System z Solution Edition for DB2 and POWER6 servers for the application tier

Answer: A

5. What determines whether a special bid is eligible for Solution Edition pricing?
- A. The bid includes incremental new workload representing growth on the platform and the business situation requires a bottom line price.
 - B. The bid requires a bundled solution including hardware, software, maintenance and education.
 - C. The competitive context demands a bottom line price which can be met by adding the solution to an existing LPAR.
 - D. The bid includes incremental new workload on a shared outsourced machine providing a lower TCA.

Answer: A

Examsoon.com was founded in 2006. The safer,easier way to help you pass any IT Certification exams . We provide high quality IT Certification exams practice questions and answers(Q&A). Especially [Adobe](#), [Apple](#), [Citrix](#), [Comptia](#), [EMC](#), [HP](#), [Juniper](#), [LPI](#), [Nortel](#), [Oracle](#), [SUN](#), [Vmware](#) and so on. And help you pass any IT Certification exams at the first try.

we guarantee your success at the first attempt with only our Certification Question&Answers, if you do not pass the exam at the first time, we will not only arrange FULL REFUND for you, but also provide you another exam of your claim, ABSOLUTELY FREE!

You can reach us at any of the email addresses listed below.

E-MAIL: [examsoon\(at\)hotmail.Com](mailto:examsoon(at)hotmail.Com)